From: Good, James
To: Rahul Subramanian
Subject: RE: Biosolids to Gas Project
Date: Thursday, May 10, 2018 9:21:30 AM

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Rahul,

Just discussed this opportunity with some of my colleagues here at Suez. We'd like to take you up on your offer to discuss the project in a little more detail. Do you have some time in your schedule in the next few days we could connect?

Thanks,

Jim

James L. Good
Vice President, Sales
Environmental Services & Advanced Solutions

SUEZ
461 From Road
Paramus, NJ 07652
(M): 201-397-3266
(O): 201-599-6029

Please think twice before printing this email.

-----Original Message-----
From: Rahul Subramanian <rsubramanian@csu.org>
Sent: Wednesday, May 9, 2018 12:00 PM
To: Good, James <James.Good@suez-na.com>
Subject: RE: Biosolids to Gas Project

Jim:

We are looking for a two step procurement. The SOQ we are hoping to release by end of June/early July. After the shortlisting process, we hope to invite the candidates for the RFP process and work one on one to identify fatal flaws with the project. We hope to have a selection made (if we are able to find the right partner) by end of the year/early next year for a progressive design build to start in spring of 2019. The tentative schedule is listed below.

Tentative Project Milestones:
Release SOQ for P3 Developers: July 13, 2018 SOQs Submitted to UTILITIES: July 16, 2018 Shortlist P3 Developers: August 13, 2018 Release RFP for P3 Developer: October 12, 2018 Proposals Submitted to UTILITIES: December 7, 2018 Select P3 Developer: January 18, 2019
P3 Developer under Agreement: March 18, 2019

If Suez is interested, I am happy to schedule a call to discuss additional project details or answer any questions you may have.

Thanks,

Rahul Subramanian
Sr.Project Engineer
Wastewater Planning and Engineering
Colorado Springs Utilities
(719) 668-3713 (office)
(719) 290-5457 (cell)
rsubramanian@csu.org

-----Original Message-----
From: Good, James [mailto:James.Good@suez-na.com]
Sent: Wednesday, May 09, 2018 9:46 AM
To: Rahul Subramanian <rsubramanian@csu.org>
Subject: Re: Biosolids to Gas Project

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Thanks Rahul.

Do you have a schedule in mind for the procurement?

Jim

Sent from my iPhone

> On May 8, 2018, at 1:55 PM, Rahul Subramanian <rsubramanian@csu.org> wrote:
>
> Jim:
>
> I apologize for my tardiness in getting back to you. Here is the redacted report we put together for our biogas project. Please let me know if you are interested and we can schedule a time to discuss more. Look forward to hearing back for you and once again I apologize for the delay.
>
> Thanks,
>
> Rahul Subramanian
> Sr.Project Engineer
> Wastewater Planning and Engineering
> Colorado Springs Utilities
> (719) 668-3713 (office)
> (719) 290-5457 (cell)
> rsubramanian@csu.org<mailto:rsubramanian@csu.org>
>
> From: Good, James [mailto:James.Good@suez-na.com]
> Sent: Monday, April 09, 2018 6:31 AM
> To: Rahul Subramanian <rsubramanian@csu.org>
> Subject: Biosolids to Gas Project
>
>
> [External Email - Be careful! DO NOT open attachments or click links
> from unknown senders or unexpected email.] Rahul,
>
> Thanks for introducing yourself to me at the P3 conference last week in San Diego. The project you discussed is very intriguing and Suez is definitely interested in learning more about it.
>
> You mentioned a feasibility study on the project that, redacted, could be shared. If you would please send a copy

to me, that will help us in our review. In the meantime, don't hesitate to reach out if I can be of assistance.
>
> Looking forward to working with you and CSU.
>
> Sincerely,
>
> Jim
>
> James L. Good
> Vice President, Sales
> Environmental Services & Advanced Solutions
>
>
> SUEZ
> 461 From Road
> Paramus, NJ 07652
> (M): 201-397-3266
> (O): 201-599-6029
> [cid:image002.jpg@01D0CA98.F4ABE490]
> Please think twice before printing this email.
>
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> <image001.jpg>
> <CSU Biogas Utilitization Final TM - Redacted.pdf>
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